

## Investor Update – Q3 – 2022-23



## Disclaimer



- Certain statements in this release concerning our future growth prospects are forward-looking statements within the meaning of applicable laws and regulations, and which involve a number of risks and uncertainties, beyond the control of the Company, that could cause actual results to differ materially from those in such forward-looking statements.
- The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, political instability and general economic conditions affecting our industry.
- Arfin India Limited, may, from time to time, make additional written and oral forward looking statements, including our
  reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made
  from time to time by or on behalf of the Company.
- The Company also expects the media to have access to all or parts of this release and the management's commentaries and opinions thereon, based on which the media may wish to comment and / or report on the same. Such comments and / or reporting may be made only after taking due clearance and approval from the Company's authorized personnel. The Company does not take any responsibility for any interpretations / views / commentaries / reports which may be published or expressed by any media agency, without the prior authorization of the Company's authorized personnel.

## **Financial Performance - Income Statement**



INCOME STATEMENT ( ₹ in Lakhs)	Quarter Ended		9 Months Ended		Growth %	
Particulars	31-Dec-22	31-Dec-21	31-Dec-22	31-Dec-21	Quarter	9 Months
Revenue From Operations (Net of GST)	12,026.93	13,561.25	39,222.47	36,723.30	(11.31%)	6.81%
Cost of Goods Sold	9,965.56	11,598.66	33,183.25	30,941.64		
Gross Profit	2,061.37	1,962.59	6,039.22	5,781.66	5.03%	4.45%
Gross Profit %	17.14%	14.47%	<i>15.40%</i>	15.74%		
Employees Benefit Expense	202.36	193.68	601.65	530.93		
Power & Fuel	338.97	384.58	1,171.92	1,060.65		
Other Expenses	867.44	758.18	2,303.40	2,445.29		
Total Expenses	1,408.77	1,336.44	4,076.97	4,036.87		
Other Income	22.32	24.86	103.01	42.17		
EBIDTA	674.92	651.01	2,065.26	1,786.96	3.67%	15.57%
EBIDTA %	5.61%	4.80%	<b>5.27%</b>	4.87%		
Depreciation & Amortization Expenses	89.45	83.32	267.22	247.95		
EBIT	585.47	567.69	1,798.04	1,539.01		
Finance Costs	347.13	293.72	1,004.55	886.35		
Profit Before Tax (PBT)	238.34	273.97	793.49	652.66	(13.01%)	21.58%
PBT %	1.98%	2.02%	2.02%	1.78%		
Tax Expense	0.81	15.94	20.97	47.60		
Profit After Tax (PAT)	237.53	258.03	772.52	605.06	(7.95%)	27.67%
PAT %	1.97%	1.90%	1.97%	1.65%		
Basic Earning Per Share (₹)	0.15	0.16	0.49	0.38		
Diluted Earning Per Share (₹)	0.15	0.16	0.49	0.38		

## **Financial Snapshot**



### **Q3 FY23 Highlights**

- •The Company has reported Net Income From Operations of ₹ 12,027 Lakhs during the quarter ended December 31, 2022 in compare to ₹ 13,561 Lakhs during the previous year's quarter ended December 31, 2021.
- •The Company has reported EBIDTA of ₹ 675 Lakhs during the quarter ended December 31, 2022 in compare to ₹ 651 Lakhs during the previous year's quarter ended December 31, 2021.
- •The Company has reported Profit After Tax of ₹ 238 Lakhs during the quarter ended December 31, 2022 in compare to ₹ 258 Lakhs during the previous year's quarter ended December 31, 2021.
- Basic and Diluted Earnings Per Share for the quarter was ₹ 0.15 Per Equity Share.

## **Financial Snapshot**



#### 9 Months FY23 Highlights

- •The Company has reported Net Income From Operations of ₹ 39,222 Lakhs during nine months ended December 31,2022 in compare to ₹ 36,723 Lakhs during the previous year's nine months ended December 31, 2021.
- •The Company has reported EBIDTA of ₹ 2,065 Lakhs during nine months ended December 31, 2022 in compare to ₹ 1,787 Lakhs during the previous year's nine months ended December 31, 2021.
- •The Company has reported Profit After Tax of ₹ 773 Lakhs during nine months ended December 31, 2022 in compare to ₹ 605 Lakhs during the previous year's nine months ended December 31, 2021.
- Basic and Diluted Earnings Per Share for the nine months ended December
   31, 2022 was ₹ 0.49 Per Equity Share.



# Thank You

#### **REGISTERED OFFICE**

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